



SEEKING RETIRED TEACHERS FOR FIELD TRIP SALES REPRESENTATIVES

Harlem Hip-Hop Tours (H3 Tours) is a NYC-based tour company that provides “edutainment” field trips for school and youth groups. Through our field trips and activities we educate and entertain students about a variety of subjects such as: entrepreneurship, dance, music production, journalism, and radio.

We are currently seeking retired teachers throughout New England and the Mid-Atlantic states to **work from home** as part-time sales representatives for our company (www.h3tours.com).

Specific Duties:

- Commitment of 2 hours/week to call 20 schools/week about our field trips
- H3 Tours will provide field trip information to discuss with each school
- Sales reps will receive a calling card or Skype account to make all calls
- Sales reps can use their own school contacts or contacts provided by H3 Tours
- H3 Tours will provide a user-friendly spreadsheet to track all calls
- Sales reps will refer all interested schools to H3 Tours for booking

Compensation

Sales representatives will be paid based on commission for all referrals that result in field trip bookings. Typical field trip bookings range from \$2000-\$5000 per school, with some bookings reaching the \$10,000 level. Sales reps will receive a percentage of each booking based on the following scale:

- 5% commission on the first 4 field trip referrals
- 10% commission on 5 or more field trip referrals

If interested, please contact us via email at info@h3tours.com. Include “Retired Teacher Sales Rep” in the subject line of the email.